Research & Education Networks
Business Models

Project Website:
http://www.thequilt.net/business_case_project.html
Project Overview

• Spring 2007, The Quilt and MIDnet launched a collaborative effort to collect case studies of RON business models
• Qualitative study - interviews rather than survey
• Current Status
Phase 1 Goals Realized

- Two of our Goals were to:
  - Enrich and deepen the content of the original Quilt business model review
  - Share the history, knowledge and experience of R&E optical network organizations with the broader R&E community
- Evidence supports we have realized our goals
- Two panelist will discuss their use of the case study information within their organizations
Future Directions

• Interviews revealed that majority had missions that included supporting/enhancing economic development
• Project to document economic development success stories began in March
• The goal is to provide stories in a variety of formats
• Target audience are administrators, executives, legislators and governors
Panel Contact Information

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